

GEORGIOS TRIANTAFYLLOU

EXPERIENCE

MOTOR OIL – Strategy Group **Chief Strategy Officer**

Athens, Greece
2021-Current

Leading the Group's Strategy Team including the Corporate Development, Mergers and Acquisitions and Corporate Planning departments. Key areas of focus include strategy formulation, development of the corporate vision, execution of strategic initiatives and development of areas of future growth such as Alternative and Renewable Fuels and Circular Economy.

GOLDMAN SACHS & CO. – Investment Banking Division **Executive Director (Head of Southeastern Europe, Greece and Cyprus)**

New York, NY; London, UK
2015-2021

Leading the firm's investment banking activities in Southeastern Europe across sectors. Coverage responsibilities for more than forty financial institutions, corporate and sovereign clients across seven emerging market European economies. Selected transaction experience includes:

- Strategic advisor to the largest utility and infrastructure operator in Southeastern Europe including the potential divestiture of a €3.0bn+ power infrastructure business.
- Dual track (sell-side and IPO) process for Chipita SA. M&A sell-side negotiations with two global F&B companies; IPO process in the LSE (\$1.5bn Enterprise Value).

Executive Director (Power, Utilities, Infrastructure and Concessions)

2012-2015

Advised companies in the power, utilities and infrastructure sectors on M&A and financing transactions. Key responsibilities included project leadership and execution, client coverage, valuation, due diligence and contract negotiations. Selected transaction experience includes:

- Exelon's acquisition of Pepco holdings, generating the third largest utility in the US (\$6.8bn Enterprise Value).
- IPO of NRG Yield, the first public yield-based power infrastructure vehicle in the U.S. comprised of NRG's long-term contracted gas-fired and renewable assets (\$3.0bn Enterprise Value).
- Sale of Atlantic Power's 521MW RES generation portfolio comprising ownership stakes in 5 wind power projects in Idaho and Oklahoma to Terra Form Power, Inc. (\$0.8bn Enterprise Value).

Business Unit Manager (EMEA Regional Leadership Group)

2011-2012

Selected to join the IBD EMEA Leadership Group, reporting to divisional leadership. Led divisional strategy initiatives and assigned team management responsibilities for 5 IBD teams (100+ employees), including training, recruiting and staffing.

Associate (EMEA Natural Resources Group)

2008-2011

Advised companies in the natural resources space on M&A and financing transactions. Lead the modeling and valuation workstreams, facilitated financing and structuring, coordinated due diligence. Selected transaction experience includes:

- Sale of a portfolio of contracted waste business comprised of EfW, HWRC and MRF sites / facilities across the UK.
- Spin-off of Aperam, ArcelorMittal's stainless steel production and distribution division with operations in France, Belgium and Brazil. The company was listed in the Euronext and NYSE (\$5.0bn Enterprise Value).

Goldman Sachs Leadership Responsibilities: Led EMEA associate training (2012), Co-led global associate and analyst training (2013), Senior Captain of EMEA MBA Associate Program (2015) and EMEA Summer Analyst Program (2016), IBD Vice President Academy (2016), Senior US MBA recruiting sponsor for EMEA (2015-2018).

CORNERSTONE RESEARCH **Senior Analyst (2005-2006), Analyst (2003-2005)**

Boston, MA
2003-2006

Prepared financial analyses and presentations to economic experts testifying on damages and anti-trust proceedings.

EDUCATION

MASSACHUSETTS INSTITUTE OF TECHNOLOGY *Sloan School of Management, MBA (GMAT: 750)*

Cambridge, MA
2006-2008

- Student Senator. Elected to represent the Class of 2008; Professional Standards Review Board Member.

BRANDEIS UNIVERSITY *BA in Economics and History (double major)*

Waltham, MA
2000-2003

- *Summa cum laude*, Phi Beta Kappa, Highest Honors in Economics, GPA: 3.9/4.0 (graduated in 3 years).
- Feldberg Prize for Outstanding Achievement in Economics; Economics Department Commencement Speaker.

SKILLS AND INTERESTS

Fluent in English and Greek, learning Italian; interests include history, basketball, endurance sports.