

## **AKTOR SA**

## SA Rea. No. 8153/01AT/B/86/355/05

25 ERMOU STR. - 145 64 KIFISSIA FIGURES AND INFORMATION FOR THE YEAR FROM 1 JANUARY 2011 TO 31 DECEMBER 2011

(published pursuant to article 135 of Law 2190 on entities preparing annual financial statements, consolidated or separate, under IAS)

The following details and information, as these arise from the financial statements, aim at providing general information about the financial standing and results of AKTOR SA and its Group. Therefore, we strongly recommend that before proceeding to any investment or other transaction with the company, readers should visit the company's website,

str., 13th km Athens-Lamia NR, 14th lo. 8153/01AT/B/86/355/(05) ion, Northern Athens Regional Sect 2012 larinou (Reg.No. SOEL 17681) rhouseCoopers SA d opinion r.gr  Vasilios Papamarkos, Directo liias-Alexandros Georgopoulo	etor, Directorate for Develop	pment, Department of Co	mmerce & Tourism	Operating activities  Profit/ (Loss) before taxes  Plus/ less adjustments for:  Depreciation  Provisions  Currency translation differences  Results (income, expenses, gains and losses) from investing activities	CONSOLIDA 01/01-31/12/2011 41.864 26.576 (3.469) (2.459) (5.100)	9.383 34.132 (577) (1.423)	(95.789) (95.789)	6.29 11.36
ion, Northern Athens Regional Sect 2012 larinou (Reg.No. SOEL 17681) rhouseCoopers SA d opinion r.gr  Vasilios Papamarkos, Directo		pment, Department of Co	ommerce & Tourism	Profit/ (Loss) before taxes  Plus/ less adjustments for:  Depreciation  Provisions  Currency translation differences  Results (income, expenses, gains and losses) from investing activities	01/01-31/12/2011 41.864 26.576 (3.469) (2.459)	9.383 34.132 (577)	01/01-31/12/2011 (95.789) (95.789) 10.419 (955)	6.29 11.36
2012 Iarinou (Reg.No. SOEL 17681) InhouseCoopers SA If opinion r.gr Vasilios Papamarkos, Directo		pment, Department of Co	mmerce & Tourism	Profit/ (Loss) before taxes  Plus/ less adjustments for:  Depreciation  Provisions  Currency translation differences  Results (income, expenses, gains and losses) from investing activities	41.864 26.576 (3.469) (2.459)	9.383 34.132 (577)	(95.789) 10.419 (955)	6.29 11.36
iarinou (Reg.No. SOEL 17681) rhouseCoopers SA d opinion r.gr  Vasilios Papamarkos, Directo				Profit/ (Loss) before taxes  Plus/ less adjustments for:  Depreciation  Provisions  Currency translation differences  Results (income, expenses, gains and losses) from investing activities	26.576 (3.469) (2.459)	34.132 (577)	10.419 (955)	11.36
iarinou (Reg.No. SOEL 17681) rhouseCoopers SA d opinion r.gr  Vasilios Papamarkos, Directo				Plus/ less adjustments for:  Depreciation  Provisions  Currency translation differences  Results (income, expenses, gains and losses) from investing activities	26.576 (3.469) (2.459)	34.132 (577)	10.419 (955)	11.36
rhouseCoopers SA d opinion r.gr Vasilios Papamarkos, Directo				Depreciation Provisions Currency translation differences Results (income, expenses, gains and losses) from investing activities	(3.469) (2.459)	(577)	(955)	
d opinion r.gr Vasilios Papamarkos, Directo				Provisions Currency translation differences Results (income, expenses, gains and losses) from investing activities	(3.469) (2.459)	(577)	(955)	
r.gr Vasilios Papamarkos, Directo				Currency translation differences Results (income, expenses, gains and losses) from investing activities	(2.459)			/4.4
Vasilios Papamarkos, Directo				Results (income, expenses, gains and losses) from investing activities		(1.423)	Ď.	(11-
					(5.100)		3	(960
						3.122	(3.189)	(1.70
				Earnings from sale of % in EUROPEAN GOLDFIELDS (EGU) & adjustment at fair value of the remaining holding and of the holding in HELLAS GOLD SA.	(261.250)	_	-	
Ilias-Alevandros Georgopoulo	or .			Debit interest and related expenses	20.339	17.904	7.797	3.66
mas-niekanurus Georgopoulo	s, Director			Impairment provisions and deletions	72.617	_	30.948	
Panagiotis Malamitsis, Directo	or			Plus/ less adjustments for changes in working capital accounts or related to				
Polychronos D. Papadimitriou	u, Director			operating activities:				
				Decrease/ (increase) of inventory	17.337	1.953	321	2.43
								(61.90
.oa.i.i.o D. Doumazoo, Difecto	**							(4.826
					(10110-)	(102.002)		(
					(18.345)	(16.317)	(6.675)	(3.191
								(3.345
EMENT OF FINANCIAL POSITIO	N (amounts in ,000 EUR)	)						(52.297
					(/	(******		
				Sale of % holding in EGU	93.898	-	-	
CONSOLIDATE	ED FIGURES	COMPANY	FIGURES	(Acquisition)/ Disposal of subsidiaries, associates, JVs and other investments	(14.752)	(1.424)	(980)	(831
31/12/2011	31/12/2010	31/12/2011	31/12/2010	Purchase of tangible and intangible assets and investment properties	(5.163)	(16.329)	(3.384)	(12.106
				Revenues from sales of PPE and intangible assets and investment property	10.910	7.018	4.364	720
153.966	155.748	73.272	70.079	Interest received	4.428	3.651	871	766
5.469	5.463	73	38	Loans (granted to)/ repaid by related parties	-	-	(151)	(38
295.115	86.713	116.820	110.403	Dividends received	210	-	-	400
25.220	30.076	393	539	Total inflows/(outflows) from investing activities (b)	89.531	(7.085)	721	(11.089
454.810	648.044	166.955	201.796	Financing activities				
421.484	417.741	441.558	411.173	Proceeds from share capital increase	3			
1.356.064	1.343.785	799.071	794.029	Proceeds from borrowings	120.664	206.383	57.477	91.30
				Repayment of borrowings	(173.034)	(160.512)	(28.083)	(18.612
139.747	123.900	139.747	123.900	Payments of leases	(382)	(3.009)	=	
342.307	262.928	83.437	213.318	Dividends paid	(9.434)	(19.775)	(9.434)	(19.774
482.053	386.828	223.184	337.218	Tax paid on dividends	-	(1.033)	-	(1.033
(22.604)	3.093			Grants received	559	722	-	
459.449	389.921	223.184	337.218	Third party participation in share capital increase of subsidiaries	(3)	162		
56.582	43.965	41.728	30.000	Total inflows/(outflows) from financing activities (c)	(61.627)	22.937	19.960	51.882
24.850	37.391	10.111	16.442	Net increase/ (decrease) in cash and cash equivalents for the period (a) + (b) + (c)	(55.077)	(64.945)	(30.537)	(11.503
193.145	250.262	122.551	95.547	Cash and cash equivalents at period start	181.328	246.274	68.601	80.10
622.039	622.246	401.497	314.822	Cash and cash equivalents at period end	126.251	181.328	38.064	68.60
896.615	953.864	575.887	456.810					
<u> </u>	TEMENT OF FINANCIAL POSITION  CONSOLIDATE 31/12/2011  153.966 5.469 295.115 25.220 454.810 421.484 1.356.064  139.747 342.307 482.053 (22.604) 459.449 56.582 24.850	CONSOLIDATED FIGURES   31/12/2010   153.966   155.748   5.469   5.463   295.115   86.713   255.220   30.076   454.810   648.044   421.484   417.741   1.356.064   1.343.785   139.747   123.900   342.307   262.928   482.053   386.828   (22.604)   3.093   459.449   389.921   56.582   43.965   24.850   37.391	CONSOLIDATED FIGURES   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/	CONSOLIDATED FIGURES   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2011   31/12/2010   31/12/2010   31/12/2010   31/12/2010   31/12/2010   31/12/2010   31/12/2010   31/12/2010   31/12/2010   31/12/	Constantinos D. Mathiopoulos, Director   Decrease/ (increase) of inventory   Decrease/ (increase) of receivables   Decrease/ (increase) of receivables   Decrease/ (increase) of receivables   Decrease/ (increase) of receivables   Decrease/ (increase) of inventory   Decrease/ (increase)   Investing activities   Developed   Decrease/ (increase)   Decrease/ (increase)	Norsitaritinos D. Mathiopoulos, Director   Decrease/ (increase) of inventory   17.337	Decrease   Concesse   Concesse	Pocease   Poc

Turnover	859.307	1.287.666	326.516	535.671
Gross profit/ (loss)	(100.713)	58.396	(40.385)	967
Profit/ (loss) before tax, financing & investing results	59.323	28.636	(91.390)	6.592
Profit/ (Loss) before taxes	41.864	9.383	(95.789)	6.294
Less: Taxes	5.709	(23.111)	5.799	(7.078)
Profit/ loss after taxes (A)	47.573	(13.728)	(89.990)	(784)
Parent company equity holders	72.609	(7.637)	(89.990)	(784)
Non controlling interests	(25.036)	(6.091)	-	-
Other comprehensive income after taxes (B)	45.870	6.331	(360)	(998)
Total comprehensive income after taxes (A) + (B)	93.443	(7.397)	(90.350)	(1.782)
Parent company equity holders	118.997	(1.493)	(90.350)	(1.782)
Non controlling interests	(25.554)	(5.904)	-	-
Profit/ (loss) before tax, financing and investing results and total amortisation	85.900	62.768	(80.971)	17.960

	CONSOLIDAT	ED FIGURES	COMPANY FI	GURES
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Total equity at year start (1.1.2011 and 01.01.2010, respectively)	389.921	409.682	337.218	349.325
Total comprehensive income after taxes	93.443	(7.397)	(90.350)	(1.782)
Share capital increase	15.847	-	15.847	-
Change of participation share in subsidiaries	(143)	(1.422)	-	-
Absorption of Pantechniki	(39.532)	-	(39.532)	-
Dividends distributed & minority proportion in allocation of subsidiary results	(88)	(10.942)		(10.325)
Total equity at year end (31/12/2011 and 31/12/2010, respectively)	459.449	389.921	223.184	337.218

## ADDITIONAL FIGURES AND INFORMATION:

2. The unaudited years of Group companies are detailed in the notes to the annual financial statements as of 31.12.2011. AKTOR, the parent, has been audited by tax authorities for years up to and including 2009.

3. There are no liens on the fixed assets of the Group and the Company.

4. Litigations or disputes referred to arbitration, as well as pending court or abritration rulings are not expected to have a material effect on the financial standing or the operations of the Group or the Company, and, for this reason, no relevant provisions have been formed. The number of employees on 31.12.2011 was 1,653 for the Company and 2,354 for the Group (excluding Joint Ventures) and the respective number of employees on 31.12.2010 was 2,151 and 2,970.

5. All manner of transactions (inflows and outflows) in aggregate from year start, as well as receivables and liabilities balances for the Group and the parent Company at current year end arising from transactions with related parties, as defined in IAS 24, are as follows:

Amounts in ,000 EUR

Group

Group

Company

a) income

111,057

118,029

b) Expenses

13,419

24,001

c) Receivables

56,490

95,454

d) Liabilities

47,244

49,863

7. The consolidated companies and joint ventures and the method of consolidation are included in the notes to the annual financial statements of 31.12.2011.

8. While not incorporated on 31.12.2010, the following subsidiaries are first incorporated in the annual consolidated statements of 31.12.2011.

6. All manner of transactions (inflows and outflows) in aggregate from year start, as well as receivables and identified in S2. at as stollows.

Amounts in ,000 EUR

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Kifissia, 26 March 2012

THE MANAGING DIRECTOR THE HEAD OF ACCOUNTING THE CHAIRMAN OF THE BOARD OF DIRECTORS THE ACCOUNTING MANAGER

DIMITRIOS P. KALLITSANTSIS HARALAMBOS I NIANIAKOLIDIS DIMITRIOS A. KOUTRAS ID Card No. AE 023455 OLGA S. SOFIANOU ID Card No. Al 677171 LICENCE 0027774 CLASS A LICENCE No. 0015446 CLASS A