

1st Quarter 2010 Results

27/5/2010

Highlights of 1st Quarter 2010 Results

- ✓ The current debt crisis of Greece had a negative impact on the Group's financial results in the 1st Quarter 2010
 - revenues decreased by 5.9% to € 454.6 ml as a result of lower construction revenues
 - operating profit (EBIT) reached € 46.9 ml compared to € 61.8 ml in 1Q2009due to decreased profitability in Construction and Concessions
- Net income after minorities reached € 13 ml, negatively affected by the higher estimated tax rate (due to non offsetable losses in particular projects)
- Construction backlog as of 31/3/2010 was € 2.9 bn
- Despite the negative environment, the Group is able to secure adequate financing for its activities
- Total group debt as of 31/3/10 increased to € 1,868 ml vs € 1,694.1 ml as of 31/12/09.
 - corporate related Net Debt (Debt less cash and cash equivalents⁽¹⁾ excl. non-recourse BOT projects)
 as of 31/3/2010 increased to € 485.4 ml vs € 372.3 ml asof 31/12/2009 having financed the group's
 capex and increased working capital needs

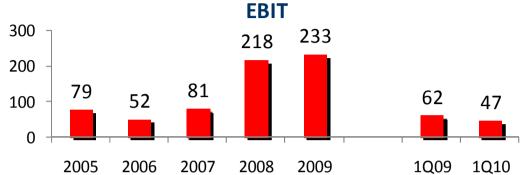
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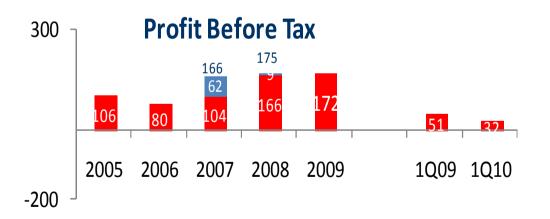
(1) Includes bonds that mature in 2010

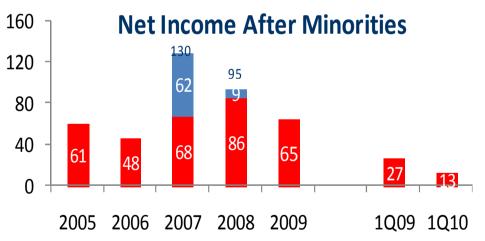


Evolution of key P&L figures (IFRS in € ml)







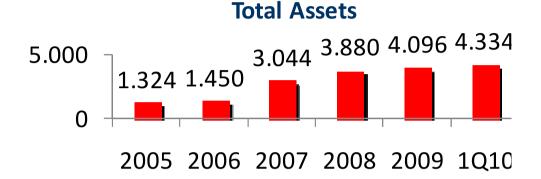


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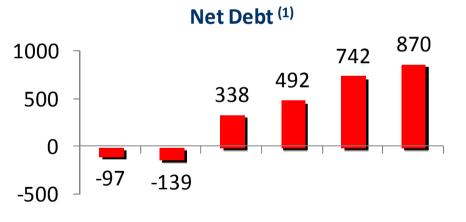
2008 and 2009 results include the full impact of the Pantechniki acquisition and the subsequent full consolidation of Attiki Odos and as such are not comparable to the 2005, 2006 and 2007 results

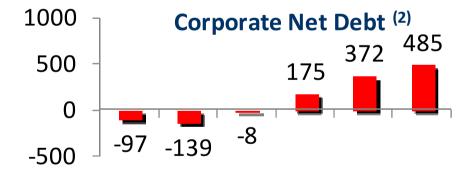


Evolution of key Balance Sheet figures (IFRS in € ml)









2005 2006 2007 2008 2009 1Q10

2005 2006 2007 2008 2009 1Q10

Notes:

(1) 1Q10 cash/cash equivalents include bonds held to maturity, that mature in 2010

(2) Excluding debt and cash / cash equivalents of non recourse BOT related projects



Consolidated P&L (IFRS in € ml)

	31/3/2009	31/3/2010	Change (%)
Revenues	483.0	454.6	-5.9%
EBITDA	86.4	74.0	-14.3%
EBITDA margin (%)	17.9%	16.3%	
EBIT	61.8	46.9	-24.1%
EBIT margin (%)	12.8%	10.3%	
Profits from Associates	1.4	-0.4	-124.6%
Profit before Tax	51.1	31.9	-37.6%
Profit Before Tax margin (%)	10.6%	7.0%	
Profit after Tax before Minorities	37.0	19.6	-47.1%
Net Profit after Minorities	26.8	13.0	-51.6%
Earnings per share (1)	0.16	0.08	-51.4%

- Group Operating Profit (EBIT) reduced by 24.1% mainly due to decreased profitability in Construction and Concessions
- ✓ Group EBIT margin stood at 10.3%, compared to 12.8% in the 1st Quarter 2009
- Profit before Tax reached € 31.9 ml. while Net Income after Minorities reached € 13 ml

Notes:

(1) Weighted average number of shares: 173.113.088 (1st Quarter 2009) and 172.431.279 (1st Quarter 2010)



Group revenues decreased by 5.9% mainly because of reduced revenues in Construction

Consolidated Balance Sheet (IFRS in € ml)

Small increase in Balance Sheet items

	31/12/2009	31/3/2010	Change (%)
Long Term Assets	2,002.7	2,108.9	5.3%
Cash and Cash Equivalent	743.2	827.3	11.3%
Other Current Assets (1)	1,349.7	1,397.5	3.5%
Total Assets	4,095.6	4,333.7	5.8%
Short Term Debt	311.1	563.6	81.1%
Other Short Term Liabilities	848.3	871.8	2.8%
Long Term Debt	1,383.0	1,304.5	-5.7%
Other Long Term Liabilities	294.2	320.3	8.9%
Total Liabilities	2,836.6	3,060.1	7.9%
Shareholders Equity	1,258.9	1,273.6	1.2%
Shareholders Equity (excluding minorities)	984.6	994.5	1.0%

- ✓ Total Assets increased by 5.8% mainly due to
 - net increase in intangible assets from ~€
 1,000 ml to ~€ 1,026 ml (mainly Moreas concessions rights ~ € 36 ml)
 - increase of investments in associates from ~€ 185 ml to ~€ 202 ml (mainly because of the Group's participation -€ 13 ml- in the share capital increase of Elpedison)
 - increase of the State's Financial
 Contribution from ~€ 107 ml to ~€ 150 ml
 (~€ 85 ml were collected in May 2010)
- The increase in Short Term Debt to € 563.6 ml, is mainly due to reclassification of long term bond loans to short term as they mature within one year from the current balance sheet date (31/3/2010)
 - € 125 ml of ELLAKTOR
 - € 110 ml of AKTOR CONCESSIONS
- Despite the current difficult market conditions, the Group is still able to secure adequate financing for its activities

Notes:

⁽¹⁾ As of 31/3/2010 € 80.9 ml of deposits longer than 3 months and € 89.7 ml of bonds held to maturity, maturing in 2010, are disclosed in Other Current Assets . The respective figures for 31/12/2009 were € 209 ml of long term deposits



Group Debt Analysis (IFRS in € ml)

Corporate related Net Debt increased to € 485.4 ml

	31/12/2009	31/3/2010	Change (%)
Short Term Debt	311.1	563.6	81.1%
Long Term Debt	1,383.0	1,304.5	-5.7%
Total Debt	1,694.1	1,868.0	10.3%
Less: Non Recourse Debt	958.8	1,010.4	5.4%
Subtotal Debt (excluding non recourse debt)	735.3	857.6	16.6%
Cash and Cash Equivalent ⁽¹⁾	952.2	997.8	4.8%
Less: Cash and Cash Equivalent related to Non Recourse Debt	589.2	625.6	6.2%
Total Cash excluding Non Recourse Debt	363.0	372.2	2.5%
Net Debt (Cash)	372.3	485.4	30.4%

- Total group debt increased (10.3%) to € 1,868 as a result of new drawdowns for Moreas as well as new loans for ELLAKTOR (€ 50 ml) and AKTOR CONCESSIONS (€ 50 ml) mainly to reserve a liquidity cushion
- Total Group's cash and cash equivalent (including long term deposits and bonds held to maturity) reached € 997.8 ml as of 31/3/2010
- Corporate related Net Debt as of 31/3/2010 reached € 485.4 ml vs €372.3 ml as of 31/12/2009

Notes:

(1) Includes long term deposits under receivables (€ 80.9 ml and € 209.0 ml for 31/3/2010 and 31/12/2009 respectively) and bonds held to maturity, maturing in 2010 (€ 89.7 for 31/3/2010)



Consolidated Cash Flows (IFRS in € ml)

The increase in Net Debt has financed mainly group Capex requirements

	31/3/2009	31/3/2010	Change (%)
Cash Flows from Operating Activities	-182.5	59.5	0.0%
Cash Flows from Investment Activities	-37.1	-149.2	0.0%
Cash Flows form Financing Activities	27.9	173.7	523.3%
Net increase / (decrease) in cash and cash equivalent	-191.7	84.0	0.0%
Cash equivalents at start of period	794.8	743.2	-6.5%
Cash equivalents at end of period	603.1	827.3	37.2%

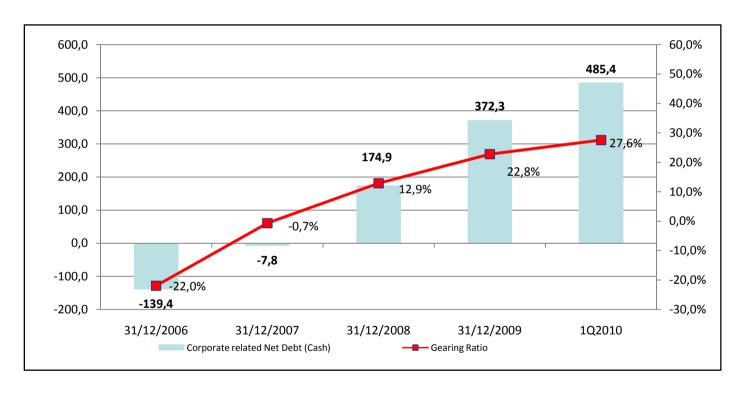
- Positive operating cash flows (€ 60 ml)
- Cash flows for investments reached
 € 149.2 ml, mainly consisting of
 - ~ € 90 ml from the acquisition of EIB bonds
 - ~ € 36 ml concession right for Moreas
 - ~ € 13 ml share capital increase in Elpedison
- Cash flows from financing activities (~€ 174 ml) are effectively the net debt increase (new loans less loan repayments)



Corporate related Net Debt and group gearing

... despite the increase in corporate related Net Debt, the gearing remains low (27,6%)

Evolution of Corporate related Net Debt (Cash) (1) / Gearing ratio (2)



Notes:

- (1) Corporate related Net Debt = (Short and Long Term Debt excluding BOT related Debt) (Cash & Cash Equivalents incl. long term deposits under receivables and bonds held to maturity maturing in 2010 but excl. cash & cash equivalents, long term deposits under receivables and bonds held to maturity maturing in 2010 of BOT related projects)
- (2) Gearing ratio = Corporate related Net Debt / (Equity + Corporate Related Net Debt)



Loan Maturity profile (IFRS in € ml)

31/3/2010 in € ml	Short Term		Long Term			
	<1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years	Total Loans	
Corporate	499,6	112,6	210,2	35,2	857,6	
Non-recourse BOT projects	63,9	45,7	173,9	726,9	1.010,4	
TOTAL	563,6	158,3	384,1	762,1	1.868,0	



Parent Financial Statements (IFRS in € ml)

P&L	31/3/2009	31/3/2010
Revenues	0.4	-
EBITDA	0.0	0.2
EBIT	-0.2	-0.1
Net losses	-1.2	-1.9

Balance Sheet	31/12/2009	31/3/2010	Change (%)
Long Term Assets	1,010.3	1,022.9	1.2%
Cash and Cash Equivalent	11.9	72.5	507.8%
Other Current Assets	34.9	9.3	-73.4%
Total Assets	1,057.2	1,104.7	4.5%
Short Term Debt	0.0	125.0	-
Other Short Term Liabilities	9.3	8.8	-6.2%
Long Term Debt	215.0	140.0	-34.9%
Other Long Term Liabilities	2.2	2.2	-2.3%
Total Liabilities	226.6	276.0	21.8%
Shareholders Equity	830.6	828.8	-0.2%



Segmental analysis of 1st Quarter 2010 Results (IFRS in € ml)

	Construction &Quarries	Real Estate	Concessions	Environment	Wind Farms	Other	Total
Revenues	353.2	1.2	73.4	17.6	6.6	2.5	454.6
EBITDA	23.4	-0.3	42.7	3.8	4.7	-0.2	74.0
EBITDA margin (%)	6.6%	-21.9%	58.1%	21.6%	70.2%	-8.4%	16.3%
Operating profit (EBIT)	12.1	-0.3	29.1	3.0	3.6	-0.5	46.9
EBIT margin (%)	3.4%	-26.8%	39.6%	17.0%	54.8%	-21.2%	10.3%
Profit before Tax	8.9	-0.4	20.9	2.9	2.9	-3.3	31.9
Profit before Tax margin (%)	2.5%	-30.2%	28.4%	16.5%	44.0%	-133.3%	7.0%
Net income (after tax)	4.2	-0.4	15.1	2.1	2.0	-3.3	19.6
Net income margin (%)	1.2%	-35.5%	20.5%	12.1%	29.8%	-133.0%	4.3%
Net income after minorities	5.8	-0.2	8.0	1.1	1.5	-3.2	13.0



Segmental analysis of 1st Quarter 2009 Results (IFRS in € ml)

	Construction &Quarries	Real Estate	Concessions	Environment	Wind Farms	Other	Total
Revenues	382.6	1.2	72.3	20.1	3.9	3.0	483.0
EBITDA	29.2	-1.3	52.0	3.7	2.7	0.2	86.4
EBITDA margin (%)	7.6%	-110.8%	71.9%	18.6%	68.9%	6.4%	17.9%
Operating profit (EBIT)	19.3	-1.4	39.2	2.8	2.0	-0.1	61.8
EBIT margin (%)	5.1%	-116.5%	54.3%	14.0%	51.0%	-4.0%	12.8%
Profit before Tax	18.2	-1.6	30.8	2.7	1.5	-0.7	51.1
Profit before Tax margin (%)	4.8%	-128.7%	42.6%	13.5%	40.2%	-22.5%	10.6%
Net income (after tax)	13.1	-1.6	23.3	1.9	1.2	-0.8	37.0
Net income margin (%)	3.4%	-135.2%	32.3%	9.6%	30.5%	-27.4%	7.7%
Net income after minorities	12.1	-0.8	14.5	0.9	1.0	-0.8	26.8



Segmental reporting : Construction⁽¹⁾ (IFRS in € ml)

	31/3/2009	31/3/2010	Change (%)	✓ Construction revenues do are and by 7.7% place.
Revenues	382.6	353.2	-7.7%	decreased by 7.7% also reflecting reduced backlog due
EBITDA	29.2	23.4	-19.9%	to the crisis 1st Quarter 2010 revenue
EBITDA margin (%)	7.6%	6.6%		breakdown – 27% from BOT projects in
EBIT	19.3	12.1	-37.5%	Greece - 29% from other
EBIT margin (%)	5.1%	3.4%		infrastructure projects in Greece
Profits from Associates	0.0	-0.1		 20% from private projects in Greece
Profit before Tax	18.2	8.9	-51.5%	3% from projects in Balkans21% from Middle East
Profit before Tax margin (%)	4.8%	2.5%		Construction operating margin
Net Profit (before minorities)	13.1	4.2	-68.1%	reduced to 3.4% vs 5.1% in 1Q09 negatively affected by
Net Profit margin (before minorities) (%)	3.4%	1.2%		loss making projects of Pantechniki and projects in the
Net Profit (after minorities)	12.1	5.8	-52.2%	Middle East

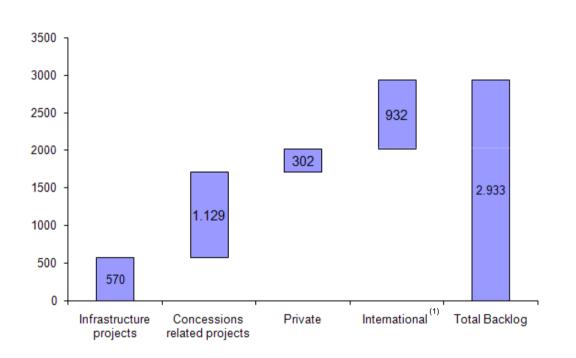
Note:

(1) Includes Quarries

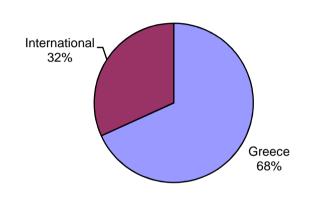


Segmental reporting: Construction (continued)

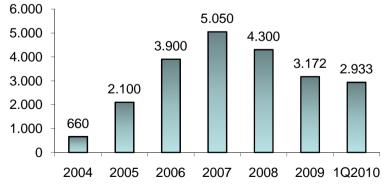
Backlog by Sector (31/3/2010)



Backlog by Geographic Region



Backlog Evolution



Notes:

(1) Includes € 647 ml of the Blue City project in Oman (Aktor's share)



Segmental reporting : Concessions (IFRS in € ml)

	31/3/2009	31/3/2010	Change (%)
Revenues	72.3	73.4	1.6%
EBITDA	52.0	42.7	-17.9%
EBITDA margin (%)	71.9%	58.1%	
EBIT	39.2	29.1	-25.9%
EBIT margin (%)	54.3%	39.6%	
Profits from Associates	0.9	0.7	-19.5%
Profit before Tax	30.8	20.9	-32.3%
Profit before Tax margin (%)	42.6%	28.4%	
Net Profit (before minorities)	23.3	15.1	-35.5%
Net Profit margin (before minorities) (%)	32.3%	20.5%	
Net Profit (after minorities)	14.5	8.0	-44.5%

- Concession revenues increased marginally by1.6% to € 73.4 ml
 - Attiki Odos continues to be the source of the majority of revenues (~ €58 ml)
 - revenues from Moreas (post intragroup eliminations) amounted to € 14.8 ml of which € 3.3 ml is toll related revenues
- Concession operating margin stood at 39.6%, reduced compared to last year's respective figures that included however success fees of AKTOR CONCESSIONS of € 4.7 ml.
- Profits from associates include:
 - Rio-Antirrio Bridge: € 0.6 ml from 0.3 ml in 1q2009
 - Aegean Motorway (Maliakos): € 0.1
 ml from 0.6 ml in 1q2009
- Net Profit after minorities reduced by 44.5% and stood at € 8 ml



Segmental reporting : Environment (IFRS in € ml)

	31/3/2009	31/3/2010	Change (%)
Revenues	20.1	17.6	-12.1%
EBITDA	3.7	3.8	1.8%
EBITDA margin (%)	18.6%	21.6%	
EBIT	2.8	3.0	6.3%
EBIT margin (%)	14.0%	17.0%	
Profits from Associates	-0.1	0.0	
Profit before Tax	2.7	2.9	7.7%
Profit before Tax margin (%)	13.5%	16.5%	
Net Profit (before minorities)	1.9	2.1	11.0%
Net Profit margin (before minorities) (%)	9.6%	12.1%	
Net Profit (after minorities)	0.9	1.1	20.3%

- Environment revenues decreased by 12.1% mainly due to reduction in revenues of the construction activity of HELECTOR
- Increased operating margin due to the increased revenue contribution (as a % of total revenues) of the higher margin segments of renewables and waste management



Segmental reporting : Wind Farms (IFRS in € ml)

	31/3/2009	31/3/2010	Change (%)	4	Wind farm revenues increased by 71.9% reflecting the increased			
Revenues	3.9	6.6	71.9%		installed capacity of Eltech Anemos ⁽¹⁾ , which rose from 50 MW			
EBITDA	2.7	4.7	75.3%		as of 31/3/2009 to 86MW as of 31/3/2010			
EBITDA margin (%)	68.9%	70.2%		4	Another 147 MW are currently under construction			
EBIT	2.0	3.6	84.9%		 23 MW wind farm in Thrace (expected to become 			
EBIT margin (%)	51.0%	54.8%			operational in 3Q 2010) – 71.5 MW wind farms in			
Profits from Associates	0.0	0.0			Troizinia Piraeus (Vromosikia, Lambousa, Asprovouni,			
Profit before Tax	1.5	2.9			Ortholithi) - 40 MW in Arcadia/Argolida			
Profit before Tax margin (%)	40.2%	44.0%	0.0%		(Lyrceion Oros)			
Net Profit (before minorities)	1.2	2.0			7.65 MW wind farm in Lakonia5 MW hydroelectric in Grevena			
Net Profit margin (before minorities) (%)	30.5%	29.8%	0.0%		EBIT margin stood at 54.8%			
Net Profit (after minorities)	1.0	1.5						

Notes:

⁽¹⁾ In addition HELECTOR operates wind farms of 7.8 MW



Segmental reporting : Real Estate (IFRS in € ml)

	31/3/2009	31/3/2010	Change (%)
Revenues	1.2	1.2	-0.2%
EBITDA	-1.3	-0.3	
EBITDA margin (%)	-110.8%	-21.9%	
EBIT	-1.4	-0.3	
EBIT margin (%)	-116.5%	-26.8%	
Profits from Associates	0.0	0.0	
Profit before Tax	-1.6	-0.4	
Profit before Tax margin (%)	-128.7%	-30.2%	
Net Profit (before minorities)	-1.6	-0.4	
Net Profit (after minorities)	-0.8	-0.2	

- The international crisis in real estate continues to negatively impact the segment's performance
- The construction of Yialou retail park started in December 2009. Project Funding has been secured (documentation is underway)



Segmental reporting : Others (IFRS in € ml)

Other activities include ELLAKTOR (parent), BIOSAR and the participations in European Goldfields / Hellas Gold and Mont Parnes Cazino

	31/3/2009	31/3/2010	Change (%)		Revenues mostly attributable to	
Revenues	3,0	2,5	-17,5%	⊿ F	BIOSAR (developer of solar plants) Profits from associates reduced from	
EBITDA	0,2	-0,2		€	 € 0.6 ml to losses of € 1 ml due to reduction of Mont Parnes Casino 	
EBIT	-0,1	-0,5			profits from € 1.2 ml to € 1 ml - € 1 losses from HE&D / Elpedison - € 1 ml losses from European Goldfields ml (vs €0.5 ml in the	
Profits from Associates	0,6	-1,0				
Profit before Tax	-0,7	-3,3			1Q09) Net Profit after minorities reached -3.2	
Net Profit / Loss (before minorities)	-0,8	-3,3		n	nl due to — financial expenses of € 1.8 ml	
Net Profit / Loss (after minorities)	-0,8	-3,2			 parent expenses of € 0.9 ml 	

